

COHESIVE

Do you ACTUALLY know what Maximo does?

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A Cheeky Title but Important Conversation



Continuous Evaluation

A lot of organizations haven't re-evaluated the functionality since implementation.



Enablement

Organizations have inherited systems from legacy teams or implementors without enablement on what it is capable of.



Negative Perception

These circumstances have led to negative perceptions of Maximo in organizations

Then Came the Move to MAS

Is Maximo worth it?

When the move to MAS started to feel “real”, organizations started to evaluate whether or not Maximo is worth the investment.

At the same time, IT organizations are being pushed to do more with less.

Enablement is Key to Efficiency

Knowing what Maximo does creates a lot of opportunity.



Consolidating Systems

We encounter a lot of opportunity for organizations to decommission old systems and spreadsheets.



Relieve Pain Points

Evolving functionality means a continuously improving user experience.



Informed Decisions

Which data sets and processes *should* Maximo own?

Example: A Large Eastern USA Utility

A five-year journey and still going.

To this date, they have consolidated six systems into Maximo.

Years ago, they purchased Maximo for Transportation for the count books functionality.
After re-evaluating the functionality, they realized the product had progressed to the point where they could totally replace their third-party fleet management system.



Five Underutilized Features Today

Come talk to us and see if they apply to you.

1

Calibration

2

Condition Monitoring

3

Incidents and Investigations

4

Scheduler

5

Failure Codes

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**Thank You +
Questions**